# KANSAS WESLEYAN UNIVERSITY Salina, Kansas

# **Financial Statements**

Years Ended June 30, 2012 and 2011 with Independent Auditors' Report

Salina, Kansas

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# INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

To the Board of Trustees Kansas Wesleyan University:

We have audited the accompanying statements of financial position of Kansas Wesleyan University, Salina, Kansas (a not-for-profit organization) as of June 30, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kansas Wesleyan University as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with auditing standards generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the financial statements of Kansas Wesleyan University referred to in the first paragraph taken as a whole. The supplemental information contained on pages 17 through 25 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The supplemental information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Respectfully submitted,

Kennedy and Coe, LLC

Salina, Kansas October 3, 2012

Salina, Kansas

Exhibit A

# STATEMENTS OF FINANCIAL POSITION

		June 30,
	2012	2011
ASSE		
Cash and cash equivalents	\$ 1,468,87	
Short-term investments, at market value (Note 2) Accounts receivable, less allowance for uncollectible	1,067,93	1,160,085
accounts - 2012 - \$30,000; 2011 - \$20,000	605,80	06 136,220
Unconditional promises to give, less allowance for uncolle	•	130,220
pledges - 2012 - \$15,000; 2011 - \$15,000 (Note 3)	1,080,25	56 253,847
Notes receivable, less allowance for uncollectible notes -	, ,	,
2012 - \$170,000; 2011 - \$170,000	871,57	77 953,889
Bond issuance cost, less accumulated amortization -		
2012 - \$29,217; 2011 - \$23,490 (Note 6)	57,14	-
Long-term investments, at market value (Note 2)	15,177,73	32 15,286,141
Beneficial interests in perpetual and charitable remainder trusts (Note 4)	7,537,20	7,602,488
Property, plant and equipment, less accumulated depreci		7,002,400
2012 - \$12,050,896; 2011 - \$11,244,219 (Note 5)	23,364,49	23,324,503
Other assets	234,62	· · ·
Tatala	·	
Totals	<u>\$ 51,465,64</u>	\$ 50,370,918
LIABILI	TIES	
Accounts payable and accrued expenses	\$ 1,434,68	34 \$ 1,181,883
Deposits, advance enrollments and deferred income	408,28	370,718
Deposits held in custody for others	205,40	3 145,877
Federal loan programs refundable	896,01	14 897,012
Bonds payable (Note 6)	4,392,55	57 4,790,163
Liability for future annuity payments	95,20	)4 84,437
Total Liabilities	7,432,15	7,470,090
NET AS	SETS	
Unrestricted	0.040.0	0.045.040
Available for operations	2,942,84	The state of the s
Investment in property, plant and equipment	18,919,33	
Student loan funds Total Unrestricted Net Assets	117,82	
Total Offiestricted Net Assets	21,980,00	21,652,768
Temporarily Restricted		
Endowed funds	3,258,48	3,303,945
Special projects and purposes	935,57	
Total Temporarily Restricted Net Assets	4,194,06	3,650,117
Permanently Restricted		
Endowed funds	17,852,36	3 17,591,435
Special projects and purposes	7,06	
Total Permanently Restricted Net Assets		
Total Net Assets	44,033,49	92 42,900,828
Totals	\$ 51,465,6 <sup>4</sup>	\$ 50,370,918

The accompanying notes are an integral part of these financial statements.

Salina, Kansas

#### STATEMENTS OF ACTIVITIES

	Year Ended June 30, 2012				
		Temporarily Permanently			
	Unrestricted	Restricted	Restricted	Total	
Revenues, Gains and Reclassifications					
Educational and General					
Gross tuition and fees	\$ 15,810,135	\$ -	\$ -	\$ 15,810,135	
Less: Scholarships and other aid	(6,634,491)	-	-	(6,634,491)	
Net tuition and fees	9,175,644			9,175,644	
Gifts and bequests	744,486	1,210,087	325,215	2,279,788	
Grant and student assistance income	191,502	13,104	, -	204,606	
Investment gains (losses), net	(40,054)	(469,881)	551	(509,384)	
Change in value of split-interest agreements		-	(65,286)	(58,798)	
Investment income	57,575	307,914	-	365,489	
Investment income from split-interest					
agreements	18,866	325,775	-	344,641	
Interest on loans receivable	24,700	-	-	24,700	
Other sources	49,043	17,916	-	66,959	
Total Educational and General	10,228,250	1,404,915	260,480	11,893,645	
Auxiliary enterprises	3,869,346	-	-	3,869,346	
Independent operations	124,238	-	-	124,238	
Total Revenues and Gains	14,221,834	1,404,915	260,480	15,887,229	
Net assets released from restrictions	808,467	(808,467)	-	-	
Reclassifications	-	(1,000)	1,000	-	
Total Revenues, Gains					
and Reclassifications	15,030,301	595,448	261,480	15,887,229	
Expenses					
Educational and General					
Instruction	3,490,502	_	_	3,490,502	
Academic support	534,091	_	_	534,091	
Student services	1,474,744	_	_	1,474,744	
Athletics	1,687,092	_	_	1,687,092	
Institutional support	3,009,441	-	_	3,009,441	
Plant maintenance	1,094,919	_	_	1,094,919	
Other expenses	325,641	-	_	325,641	
Total Educational and General	11,616,430			11,616,430	
Auxiliary enterprises	2,155,718	-	-	2,155,718	
Independent operations	124,238	51,502	-	175,740	
Total Expenses	13,896,386	51,502		13,947,888	
Evenes of Povenues over Eveneses					
Excess of Revenues over Expenses	1 122 015	E42 046	261 490	1 020 241	
Before Depreciation	1,133,915	543,946	261,480	1,939,341	
Depreciation Expense	806,677			806,677	
Total Change in Net Assets	327,238	543,946	261,480	1,132,664	
Net Assets, Beginning of Year	21,652,768	3,650,117	17,597,943	42,900,828	
Net Assets, End of Year	\$ 21,980,006	\$ 4,194,063	\$ 17,859,423	\$ 44,033,492	

The accompanying notes are an integral part of these financial statements.

Year Ended June 30, 2011							
Unrestricted	Temporarily Permanently Unrestricted Restricted Restricted						
			Total				
\$ 14,337,165	\$ -	\$ -	\$ 14,337,165				
(5,629,269)			(5,629,269)				
8,707,896	-	-	8,707,896				
374,171	191,408	98,887	664,466				
191,039	- 0.774.004	- - 47	191,039				
(39,023)	2,771,284	547	2,732,808				
19,111	-	766,735	785,846				
97,597	234,281	-	331,878				
18,697	316,906	-	335,603				
20,542	-	-	20,542				
100,377			100,377				
9,490,407	3,513,879	866,169	13,870,455				
3,198,896	-	-	3,198,896				
121,319	28,513		149,832				
12,810,622	3,542,392	866,169	17,219,183				
663,714	(663,714)	-	-				
13,474,336	2,878,678	866,169	17,219,183				
3,357,022	-	-	3,357,022				
582,473	-	-	582,473				
1,424,802	-	-	1,424,802				
1,542,591	-	-	1,542,591				
2,406,809	-	-	2,406,809				
1,217,617	-	-	1,217,617				
342,801			342,801				
10,874,115	-	-	10,874,115				
1,726,267	-	-	1,726,267				
121,319 12,721,701			121,319 12,721,701				
12,721,701			12,721,701				
752,635	2,878,678	866,169	4,497,482				
761,763			761,763				
(9,128)	2,878,678	866,169	3,735,719				
21,661,896	771,439	16,731,774	39,165,109				
\$ 21,652,768	\$ 3,650,117	\$ 17,597,943	\$ 42,900,828				

Salina, Kansas

Exhibit C

#### STATEMENTS OF CASH FLOWS

	Year Ended June 30,	
	2012	2011
Cash Flows from Operating Activities	<b>A</b> 4 400 004	Φ 0 705 740
Change in net assets (Exhibit B)	\$ 1,132,664	\$ 3,735,719
Adjustments to reconcile change in net assets to net cash		
provided by (used in) operating activities		
Depreciation of property, plant, and equipment	806,677	761,763
Adjustment to federal share of net revenue of		
federal loan programs	(998)	6,763
Net (gains) losses on investments and other assets	509,384	(2,732,808)
Contributions restricted for long-term investment and endowment	(1,576,417)	(184,660)
Net (gains) losses from beneficial interests in perpetual		
and charitable remainder trusts	65,286	(766,735)
Amortization of bond issuance cost and discount	13,121	13,142
(Increase) in accounts receivable	(469,586)	(83,868)
(Increase) decrease in unconditional promises to give	(826,409)	26,324
(Increase) decrease in other assets	(48,515)	47,210
Increase (decrease) in accounts payable and accrued expenses	299,745	(101,440)
Increase in deposits, advance enrollments		
and deferred income	37,571	1,065
Increase (decrease) in annuity liability	10,767	(19,112)
Total Adjustments	(1,179,374)	(3,032,356)
Net Cash Provided by (Used in) Operating Activities	(46,710)	703,363
Cash Flows from Investing Activities		
Net changes in short-term investments	52,097	756,158
Proceeds from sale and maturities of long-term investments	291,874	310,556
Purchase of long-term investments	(653,346)	(819,306)
Disbursements of loans to students	(94,725)	(85,025)
Repayments of loans from students	177,037	161,930
Expenditures for property, plant and equipment	(821,135)	(615,330)
Net Cash Provided by (Used in) Investing Activities	(1,048,198)	(291,017)
	(1,010,100)	(===,===)
Cash Flows from Financing Activities		
Contributions restricted for long-term investment and endowment	1,576,417	184,660
Payment on accounts payable for property and equipment	(72,480)	-
Repayment of federal loan program funds	-	(116,644)
Principal payments on debt	(405,000)	(385,000)
Increase (decrease) in deposits held in custody for others	59,526	(528)
Net Cash Provided by (Used in) Financing Activities	1,158,463	(317,512)
Net Increase (Decrease) in Cash and Cash Equivalents	63,555	94,834
Cash and Cash Equivalents, Beginning of Year	1,405,315	1,310,481
Cash and Cash Equivalents, End of Year	\$ 1,468,870	\$ 1,405,315

Salina, Kansas

#### **NOTES TO FINANCIAL STATEMENTS**

June 30, 2012 and 2011

#### 1. Summary of Significant Accounting Policies

Kansas Wesleyan University ("the University") (a not-for-profit organization) is a liberal arts college under the auspices of the United Methodist Church. Following is a summary of its significant accounting policies:

#### a. Financial Statement Presentation

The University reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### b. Fund Accounting

In order to ensure observance of limitations and restrictions placed on the use of resources available to the University, the accounts of the University are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting purposes into funds that are in accordance with activities or objectives specified. Separate accounts are maintained for each fund; however, in the accompanying financial statements, activities of the funds are reported in accordance with the three net asset classifications referred to in Note 1.a above.

#### c. Accounts Receivable

Accounts receivable are presented at face value, net of allowance for uncollectible accounts. The allowance for uncollectible accounts is established through provisions charged against revenue and is maintained at a level believed adequate by management to absorb estimated bad debts based on historical experience and current economic conditions. Accounts receivable are considered past due based upon payment terms set forth at the date of the related service provided.

#### d. Contributions and Other Financial Support

Contributions received and unconditional promises receivable are measured at their fair values and are reported as an increase in net assets in the year in which there is sufficient evidence in the form of verifiable documentation that a promise was made and received, and when the amount of the promise is ascertainable. The University reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

#### e. Notes Receivable

Notes receivable are presented at their outstanding unpaid principal balances less an allowance for uncollectible notes. The allowance for uncollectible notes is established through provisions for losses charged against revenue. The allowance for uncollectible notes is maintained at a level believed adequate by management to absorb estimated probable credit losses.

Interest income is accrued on the unpaid principal balance on a simple interest basis. The University has receivables of \$150,875 and \$287,205 at June 30, 2012 and 2011, respectively, which are past due ninety days or more and still accruing interest.

#### f. Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Real estate investments are stated primarily at fair market value on the date of the gift. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the period in which the income and gains are recognized.

#### g. Split-Interest Agreements

Kansas Wesleyan University reports split-interest agreements as required by U.S. generally accepted accounting principles in the AICPA Audit and Accounting Guide for Not-For-Profit Organizations. Under this method of accounting for split-interest agreements, the assets of trusts that are irrevocable by the grantor are included in the statements of financial position. The assets are recorded at the present value of the expected future cash receipts from the trusts' assets.

In addition to perpetual and charitable remainder trusts, the University records charitable gift annuities. Annuities are accounted for using the actuarial method. Actuarial gains and losses are included as changes in unrestricted net assets. Assets are recorded at the fair market value on the date of receipt. Liabilities for future annuity payments are recorded at present value, based upon IRS life expectancy tables.

#### h. Acquisition of Property, Plant and Equipment

Purchases of property, plant and equipment are capitalized at cost. Additions and betterments of \$2,500 or more are capitalized, while maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently. Donated assets are capitalized at fair market value when received.

#### i. Depreciation of Property, Plant and Equipment

Depreciation expense is determined using the straight-line method over the estimated useful life of each depreciable asset.

#### j. Bond Issuance Costs

Bond issuance costs are amortized over the term of the obligation using the straight-line method.

#### k. Income Tax

Kansas Wesleyan University is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code.

In July of 2011, Kansas Wesleyan University Foundation received notification from the Internal Revenue Service that their tax exempt status was revoked. Management of Kansas Wesleyan University Foundation has taken steps to request retroactive reinstatement of the status. While it is not feasible at this time to predict or determine the final outcome of the request for reinstatement, it is the opinion of management, based upon Internal Revenue Service statuses, that the tax exempt status will be retroactively reinstated.

The University files a Federal Exempt Organization Income Tax Return. Income tax returns of the University are subject to U.S. federal income tax examinations by tax authorities, generally for three years after they were filed.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### m. Cash Equivalents

For purposes of the statements of cash flows, the University considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents excludes accounts restricted or segregated for specific purposes.

#### n. Advertising

Advertising costs are charged to expense as incurred. The amount expensed during the years ended June 30, 2012 and 2011, was \$155,155 and \$144,634, respectively.

#### 2. Investments

Short-term investments consist of the following:

	Market Value at June 30,		
	2012		2011
Current Unrestricted Fund			_
Mutual funds \$	10,650	\$	9,638
Certificate of deposit	400,000		600,000
U.S. Government and Agency Securities	-		100,001
Corporate bonds	657,284		360,621
Total	1,067,934		1,070,260
Agency Fund			
Certificate of deposit	-	_	89,825
Total Short-Term Investments	1,067,934	=	1,160,085

Long-term investments consist of the following:

	Market Val	ue at June 30,
	2012	2011
Current Unrestricted Fund		
Corporate Bonds	\$	\$ <u>155,593</u>
Agency Fund		
Certificate of deposit	175,283	42,820
Restricted Fund - RSVP		
Mutual funds	101,549	107,153
Greater Salina Community Foundation	16,174	16,230
Total Restricted Fund - RSVP	117,723	123,383
Kansas Wesleyan Foundation		
Held and managed by financial institutions:		
Cash and cash equivalents	613,590	745,809
U.S. Government and Agency Securities	792,071	852,553
Corporate bonds	2,534,549	2,153,575
Corporate stocks	3,946,795	4,047,786
Mutual funds	6,889,368	7,032,220
Real estate	45,801	70,287
Total Held and Managed by Financial Institutions	14,822,174	14,902,230
Other		
Mutual funds	48,015	46,757
Greater Salina Community Foundation	14,537	15,358
Total Other	62,552	62,115
Total Long-Term Investments	\$ 15,177,732	\$ 15,286,141

Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term.

#### 3. Unconditional Promises to Give

Multi-year and other pledges received are recorded in the financial statements as unconditional promises to give. Unconditional promises to give consist of the following:

	June 30,		
	2012		2011
		-	
\$	276,008	\$	235,505
	849,923	_	35,900
	1,125,931	-	271,405
	(30,675)		(2,558)
_	(15,000)	_	(15,000)
\$_	1,080,256	\$	253,847
	<u>-</u>	\$ 276,008 849,923 1,125,931 (30,675) (15,000)	\$ 276,008 \$ 849,923   1,125,931   (30,675)   (15,000)

Unconditional promises to give with due dates extending beyond one year are discounted using the applicable federal mid-term rate. The applicable rates at June 30, 2012 and 2011 were 1.07% and 2.27%, respectively.

#### 4. Fair Value Measurements

The University determines the fair value of investments and annuity liability using three broad levels of input as defined by related accounting standards. The accounting standards define a fair value as the price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date.

- Level 1 Observable inputs unadjusted quoted prices in active markets for identical assets and liabilities;
- Level 2 Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability through corroboration with market data; and
- Level 3 Unobservable inputs includes amounts derived from valuation models where one or more significant inputs are unobservable.

In accordance with the standard, the University has classified its investments and annuity liability into these levels depending on the inputs used to determine their fair values. The University's fair value hierarchy for these certain assets and liabilities measured at fair value is as follows at June 30, 2012 and 2011:

		Fair Value Measurements Using				Jsing
<u>June 30, 2012</u>		Quoted Prices in Active Markets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)
Assets:						
Investments Beneficial interest in perpetual trusts Beneficial interest in charitable	\$	15,026,082	\$	-	\$	- 7,310,898
remainder trust Assets held at Greater Salina		-		-		226,304
Community Foundation		-		30,711		-
Liabilities: Annuity liabilities		-		-		95,204
June 30, 2011						
Assets: Investments	\$	14,936,185	\$		\$	
Beneficial interest in perpetual trusts Beneficial interest in charitable	Φ	-	Φ	- -	Φ	7,361,067
remainder trust Assets held at Greater Salina		-		-		241,421
Community Foundation Liabilities:		-		31,588		-
Annuity liabilities		-		-		84,437

#### Beneficial Interest in Perpetual Trusts

The University has a beneficial income interest in perpetual trusts administered by third parties. The income earned from these trusts is available for institutional purposes as determined by donor restrictions. Beneficial interests are recognized in the financial statements at the fair value of net assets held in the trusts, which approximates the present value of the future cash flows of the trusts. Changes in market value could have a significant impact on the estimate in the financial statements.

#### Beneficial Interest in Charitable Remainder Trust

The University has a beneficial interest in a charitable remainder trust administered by third party. Upon death of the beneficiary, the remainder of the trust is permanently restricted. The University's beneficial interest is recognized in the financial statements at the estimated present value of the projected remaining assets held in the trust at the end of the life expectancy of the primary beneficiary. Estimated present value was determined using a discount rate of 1.2% and 2.8% as of June 30, 2012 and 2011, respectively.

#### Assets Held at Greater Salina Community Foundation

The fair value of the fund is based upon the underlying assets within the fund.

#### **Annuity Liabilities**

The University has entered into annuity agreements with donors whereby in exchange for a gift from the donor, the University is obligated to make fixed annual payments to the donors or other designated beneficiaries during their lifetimes. A liability is recognized for the estimated present value of the annuity obligation and the assets are recorded at fair value. The discount rate and actuarial assumptions used in calculating the annuity obligation are those provided in the Internal Revenue Service guidelines and actuarial tables.

The change in fair value of the University's Level 3 assets is as follows:

Balance, July 1, 2010	\$	6,835,753
Change in value of split-interest agreements	_	766,735
Balance, June 30, 2011		7,602,488
Change in value of split-interest agreements	_	(65,286)
Balance, June 30, 2012	\$_	7,537,202

The change in value of the split-interest agreements included in the change in permanently restricted net assets on the statements of activities is due to unrealized and realized gains and losses.

The change in the fair value of the University's Level 3 liability is as follows:

Balance, July 1, 2010	\$ 103,549
Payments to beneficiaries/annuitants, net new annuities	(17,891)
Actuarial gain (loss)	 (1,221)
Balance, June 30, 2011	84,437
Payments to beneficiaries/annuitants, net new annuities	(325)
Actuarial gain (loss)	 11,092
Balance, June 30, 2012	\$ 95,204

### 5. Property, Plant and Equipment

The following is a summary of the fixed assets held by the University:

	June 30,			
		2012	_	2011
Land	\$	150,620	\$	150,620
Land improvements		57,130		57,130
Buildings		32,666,948		32,068,965
Equipment		2,018,130		2,182,018
Vehicles		99,445	_	99,445
Total Property in Service		34,992,273		34,558,178
Accumulated depreciation	(	(12,050,896)		(11,244,219)
Construction in progress	_	423,120		10,544
Total Net Property, Plant, and Equipment	\$ <u></u>	23,364,497	\$	23,324,503

#### 6. Long-Term Obligations

The Kansas Independent College Finance Authority issued \$7,000,000 of Education Facilities Revenue Bonds, Series 2007, and made a loan of the same amount to the University for the purpose of financing the costs of acquiring, constructing, furnishing, and equipping a student activity center, enhancements to dormitories, and campus-wide landscaping.

The debt requires the University to make monthly deposits with the Trustee sufficient to service the principal maturities and interest requirements through May 2022. The debt agreement contains various restrictive covenants which include requirements for the maintenance of specified financial ratios. In management's opinion the University has complied with the covenants. The notes are collateralized by real estate and a security interest in unrestricted revenues. The interest rates range from 4.15% to 4.65%.

The University has prepaid bond issuance costs of \$86,362 that are amortized over the life of the loan. The amortization expense totaled \$5,727 and \$5,727 for 2012 and 2011, respectively.

Future debt service requirements on the Series 2007 bonds at June 30, 2012 are as follows:

Year Ending June 30,	Interest Rate		Principal		Interest		Total
2013 2014 2015 2016 2017 2018 and after	4.15% 4.20% 4.25% 4.30% 4.35% 4.400% - 4.650%	\$	420,000 435,000 455,000 475,000 495,000 2,835,000	\$	227,253 209,613 191,125 171,560 150,897 401,572	\$	647,253 644,613 646,125 646,560 645,897 3,236,572
Tota	ıls	\$ <u></u>	5,115,000	\$ <u></u>	1,352,020		6,467,020
Amounts represer Bond proceeds he Original issue disc	_	on				_	(1,352,020) (649,117) (73,326)
Bonds Payable						\$	4,392,557

#### 7. Commercial Guaranty

Associated Colleges of Central Kansas (ACCK) has borrowed monies from Bank of America, N.A. in the amount of \$1,680,000. The University has guaranteed a portion of ACCK's indebtedness, which is due in quarterly installments with final payment due during the University's fiscal year ending June 30, 2013. The University would be obligated to perform under the guarantee if ACCK failed to pay principal and interest payments to the lender when due. The maximum potential amount of future (undiscounted) payments under the guaranty would be \$329,300 at June 30, 2012, plus all interest thereon, plus the University's proportionate share of the lender's costs, expenses, and attorney fees incurred. As of June 30, 2012, ACCK is current with its debt payments.

#### 8. Retirement Plan

The University has a contributory defined contribution pension plan covering substantially all full-time employees. Pension expense, which is funded currently, aggregated approximately \$494,594 and \$504,421 for the years ended June 30, 2012 and 2011, respectively.

#### 9. The Kansas Weslevan Foundation Donor-Designated Endowment

The University has established The Kansas Wesleyan Foundation to receive, invest and disburse amounts for the benefit of Kansas Wesleyan University and institutions related to, affiliated with and cooperating with Kansas Wesleyan University in accordance with the terms of its governing instrument. The Foundation is a not-for-profit corporation with a separate governing board. The Foundation's financial statements are included in the financial statements of the University. The Foundation is considered an endowment under accounting standards.

The University's endowment consists of individual funds established for a variety of purposes. Its endowment includes donor-restricted endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The University's investment policy consists of investing in a diversified asset or assets in an attempt to maximize total return consistent with an acceptable level of risk. The University's endowment management strategy is that present and future generations of students will enjoy equivalent levels of purchasing power through a balanced endowment management approach which (a) generates

income to provide for current needs and (b) maintains a base for generating income to meet future needs. Up to 4.5% (or higher if donor restrictions specify a distribution percentage) of the total market value of investable assets as of July 1 each year will be budgeted for use in the University's current fiscal year according to restrictions of donors. The Board of Trustees determines an appropriate amount of expenditures each year based on the net asset value of the endowment fund.

The Board of Trustees of the University has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the University and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the University; and,
- (7) The investment policies of the University.

Changes in endowment net assets for the years ended June 30, 2012 and 2011 are presented below:

			. ,		• •		Permanently Restricted	Total
Endowment Net Assets, July 1, 2010	\$	-	\$	595,877	\$ 16,725,813	\$ 17,321,690		
Revenues, Gains and Reclassifications Gifts and bequests Interest and dividend income Net gain on split-interest		-		- 234,281	98,887 -	98,887 234,281		
agreements		-		-	766,735	766,735		
Investment income from split- interest agreements Net realized and unrealized		-		316,906	-	316,906		
appreciation (depreciation)		-	2	2,771,284	-	2,771,284		
Appropriation of endowment assets for expenditure				(614,403)		(614,403)		
Endowment Net Assets, June 30, 2011		-	3	3,303,945	17,591,435	20,895,380		
Revenues, Gains and Reclassifications								
Gifts and bequests		-		513,915	325,214	839,129		
Reclassifications Interest and dividend income		-		- 307,914	1,000	1,000 307,914		
Net gain on split-interest				001,011		·		
agreements Investment income from split-		-		-	(65,286)	(65,286)		
interest agreements		-		325,775	-	325,775		
Net realized and unrealized appreciation (depreciation)		_		(469,881)	-	(469,881)		
Appropriation of endowment				,		,		
assets for expenditure				(723,182)		(723,182)		
Endowment Net Assets,	Ф		Φ .	050 400	Ф 47.050.000	Ф 04 440 040		
June 30, 2012	\$		<b>\$</b> (	3,258,486	\$ 17,852,363	\$ 21,110,849		

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the University to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are reported in unrestricted net assets. These deficiencies result from unfavorable market fluctuations and expenditures in excess of revenues.

#### 10. Operating Leases

The University has entered into leases for certain office equipment and vehicles. All of these agreements are classified as operating leases and have terms expiring over the next five years. Rent expense on these equipment leases totaled \$111,685 and \$108,981 for the years ended June 30, 2012 and 2011, respectively.

The future minimum lease payments required under these operating leases with original terms in excess of one year are presented below.

Year Ending June 30,			
2013			59,010
2014			20,263
2015			14,388
	Totals	\$	93,661
	i Olais	Ψ	33,001

#### 11. Advancement Expenses

The University incurred development and fund-raising expenses amounting to \$428,572 and \$362,200 for the years ended June 30, 2012 and 2011, respectively. Such amounts are included in institutional support expenses in the accompanying statements of activities.

#### 12. Contingencies

During the year ended June 30, 2005, the University received a donation of property that included a building and land in Manhattan, Kansas. The donor reserves the exclusive and irrevocable right to occupy the building and land for the donor's life.

#### 13. Concentrations of Credit Risk

The University grants credit to students. Notes receivable at June 30, 2012 and 2011, included \$1,041,577 and \$1,123,889, respectively, of Perkins loans to students. The University's equity is 12% of these revolving loan funds; therefore, its risk of loss is limited to 12% of these amounts. The University has determined that no individual financially responsible party or group of such parties represent a material concentration of credit risk.

The University participates in the Student Financial Assistance Program through the U.S. Department of Education. Students, based on eligibility requirements, receive grants and loans for educational purposes including tuition, fees, books, and housing. The University received \$8,281,088 and \$7,776,248 from the U.S. Treasury for such grants, loans, and administrative fees for the years ended June 30, 2012 and 2011, respectively.

The Kansas Wesleyan Foundation has invested in mutual funds, securities issued by the U.S. Treasury and other federal agencies, corporate bonds, corporate stocks, and other investments. These investments are held and managed by five institutions. The Foundation Board of Trustees has established a policy whereby no more than 5% of the equity and debt portfolios should be invested in any one company.

The University has demand deposit accounts at various financial institutions. The balances with a certain institution were in excess of the Federal insurance limitation as of June 30, 2012 and 2011.

#### 14. Related Party Transactions

There was a note issued to a member of management for the year ended June 30, 2011 which was included in other assets. The note was issued in January 2010 with a due date of December 31, 2014. The note was paid off during year ended June 30, 2012.

#### 15. Assets Transferred to a Recipient Organization

Kansas Wesleyan Foundation and Retired Senior Volunteer Program (RSVP) each transferred \$10,000 to the Greater Salina Community Foundation for the establishment of named funds. The Greater Salina Community Foundation may make annual distributions to Kansas Wesleyan Foundation and RSVP of an amount up to but not to exceed 5% of the respective fund's net fair market value. The Greater Salina Community Foundation has variance power over the funds as required by the Internal Revenue Service. At June 30, 2012 and 2011, the fair values of these assets were \$30,711 and \$31,588, respectively, and are included in investments in the accompanying statements of financial position.

#### 16. Fair Value of Financial Instruments

The following methods and assumptions were used by the University in estimating the fair value of the financial instruments:

Cash, receivables, accounts payable and accrued expenses, and deposits approximate their fair value due to their short-term nature.

*Investments* are estimated based on quoted market prices for those similar investments, except for the assets held at Greater Salina Community Foundation which the value of the fund is based upon the underlying assets within the fund.

*Unconditional promises to give* is estimated by discounting the future cash flows using rates currently offered for deposits of similar remaining maturities.

Bonds payable is estimated based on quoted market prices. The carrying amount of the debt approximates its fair value.

Notes receivable and Federal loan programs refundable are carried at cost less an allowance for uncollectible notes receivable. It was not practical to estimate their fair value.

#### 17. Noncash Investing and Financing Activities

Purchases of property and equipment financed through accounts payable totaled \$25,536 and \$72,480 as of June 30, 2012 and 2011, respectively.

As of June 30, 2012 and 2011, \$649,117 and \$649,117, respectively, of bond proceeds held in escrow have reduced the bonds payable balance on the statements of financial position.

Cash paid for interest, net of capitalized interest, was \$240,609 and \$257,207 for 2012 and 2011, respectively.

#### 18. Subsequent Events

The University has evaluated subsequent events through October 3, 2012, the date which the financial statements were available for issue. Subsequent to year-end, the University has entered into contracts for approximately \$205,500 for the construction of a maintenance building. The University also entered into a contract for \$348,500 to evaluate and implement enrollment management strategies.



	Year Ended June 30,					
	20	012	2011			
	Amount	Amount as a Percentage of Operations Funding	Amount	Amount as a Percentage of Operations Funding		
Revenues and Gains						
Educational and General						
Tuition and Fees						
Full time						
Fall	\$ 7,848,956	52.9	\$ 6,852,876	51.5		
Spring	6,876,476	46.3	6,259,185	47.0		
Part time	-,,		-,,			
Fall	165,482	1.1	138,797	1.0		
Spring	164,356	1.1	172,180	1.3		
Summer	258,924	1.8	202,610	1.5		
Adult Professional Studies	32,400	0.2	65,264	0.5		
Subtotal	15,346,594		13,690,912	102.8		
Graduate	309,459	2.1	485,156	3.6		
Fees	154,082		161,097	1.2		
Gross Tuition and Fees	15,810,135		14,337,165	107.6		
Less: Scholarships and Other Aid						
Scholarships	(4,494,273)	(30.2)	(3,521,602)	(26.4)		
Grants	(109,068)	, ,	(109,068)	(0.8)		
Awards	(1,511,875)		(1,570,727)	(11.8)		
Discounts	(519,275)		(427,872)	(3.2)		
Total Scholarships and Other Aid	(6,634,491)		(5,629,269)	(42.2)		
Net Tuition and Fees	9,175,644	61.9	8,707,896	65.4		
Gift Revenues						
Scholarship gifts	70,454	0.5	83,779	0.6		
Unrestricted gifts	674,032	4.5	290,392	2.2		
Total Gift Revenues	744,486	5.0	374,171	2.8		
Grant Revenues						
Student Assistance - Federal Supplemental						
Educational Opportunity Grants	109,068	0.7	109,068	0.8		
Student Assistance - Federal Work-Study						
Program	79,653	0.6	79,653	0.6		
Miscellaneous	2,781	-	2,318	-		
Total Grant Revenues	191,502	1.3	191,039	1.4		
Other Revenues						
Gains (losses) on investments	(40,054)	(0.3)	(39,023)	(0.3)		
Change in value of split-interest agreements	6,488		19,111	0.2		
Investment income	57,535	0.4	97,526	0.7		
Miscellaneous	44,614	0.3	107,181	0.8		
Total Other Revenues	68,583		184,795	1.4		
Total Educational and General	10,180,215	68.6	9,457,901	71.0		

Salina, Kansas

Schedule 1 (Contd.)

	Year Ended June 30,					
	20	12	2011			
	Amount	Amount as a Percentage of Operations Funding	Amount	Amount as a Percentage of Operations Funding		
Auxiliary Enterprises						
Housing System						
Apartments	\$ 217,242	1.5	\$ 187,553	1.4		
Resident Halls	1,223,391	8.2	1,070,307	8.1		
Other Facilities	46,472	0.3	45,757	0.3		
Shriwise Dining Hall	2,103,430	14.2	1,850,448	13.9		
Total Housing System	3,590,535	24.2	3,154,065	23.7		
Total Floubing Dystern	0,000,000	27.2	0,104,000	20.1		
Other Auxiliary Enterprises						
Bookstore	252,674	1.7	15,923	0.1		
Ticket sales	18,592	0.1	19,265	0.2		
Vending operations	6,410	-	5,968	-		
Other sales	1,135	-	3,675	-		
Total Other Auxiliary Enterprises	278,811	1.8	44,831	0.3		
Total Auxiliary Enterprises	3,869,346	26.0	3,198,896	24.0		
Total Revenues and Gains	14,049,561	94.6	12,656,797	95.0		
Reclassifications and Transfers Net Assets Released from Restrictions Excluding Capital Expenditure Releases						
Pledges received	3,205	-	7,120	0.1		
Kansas Wesleyan Foundation scholarship						
and restricted distributions	598,351	4.0	537,624	4.0		
Special projects	82,080	0.6	42,193	0.3		
Total Net Assets Released from Restrictions Excluding Capital Expenditure Releases	683,636	4.6	586,937	4.4		
Transfers Excluding Capital Expenditures Kansas Wesleyan Foundation distributions	124,831	0.8	76,778	0.6		
Total Transfers Excluding						
Capital Expenditures	124,831	0.8	76,778	0.6		
Capital Experiorities	124,031	0.0	70,778	0.0		
Total Reclassifications and Transfers	808,467	5.4	663,715	5.0		
Total Revenues, Gains, Reclassifications and Selected Transfers from Other Unrestricted Funds	14,858,028	100.0	13,320,512	100.0		

		Year Ended June 30,					
		20	12		2011		
	_	Amount	Amount as a Percentage of Operations Funding		Amount	Amount as a Percentage of Operations Funding	
Expenses							
Educational and General							
Instructional							
Art	\$	128,375	0.9	\$	118,894	0.9	
English		161,103	1.1		125,509	0.9	
Language		11,075	0.1		17,704	0.1	
Music							
Instrumental		127,789	0.9		127,174	1.0	
Vocal		189,647	1.3		174,327	1.3	
Speech and Theatre		179,302	1.2		168,439	1.3	
Communications		128,383	0.9		110,776	0.8	
Religion and Philosophy		106,503	0.7		113,760	0.9	
Accounting		72,782	0.5		79,245	0.6	
Education		239,115	1.6		238,918	1.8	
Health, Physical Education and							
Recreation		182,889	1.2		155,402	1.2	
Biology		172,017	1.2		157,467	1.2	
Chemistry		121,072	0.8		134,570	1.0	
Mathematics		72,277	0.5		74,090	0.6	
Computer Science		212,208	1.4		174,397	1.3	
Physics		96,205	0.6		109,979	0.8	
Sociology and Criminal Justice		141,510	1.0		120,099	0.9	
Psychology and Addictions		133,369	0.9		125,318	0.9	
History		126,447	0.9		121,262	0.9	
Business Administration		305,844	2.1		379,280	2.8	
Nursing		582,590	3.9		530,412	4.0	
Total Instructional		3,490,502	23.7		3,357,022	25.2	
			·			·	
Academic Support							
Academic Dean's Office		230,578	1.6		355,106	2.6	
Library		256,645	1.7		227,367	1.7	
Student Success Center		46,868	0.3		_		
Total Academic Support		534,091	3.6		582,473	4.3	
Student Services							
Admissions		577,094	3.9		545,539	4.1	
Enrollment Services		351,049	2.4		306,168	2.3	
Student Life		546,601	3.7		573,095	4.3	
Total Student Services		1,474,744	10.0		1,424,802	10.7	
. Star Stadont Sorthood		.,,			.,,002		

Schedule 1 (Contd.)

	Year Ended June 30,					
	20		2011			
	Amount	Amount as a Percentage of Operations Funding	Amount	Amount as a Percentage of Operations Funding		
Expenses (Contd.) Educational and General (Contd.) Athletics			<b>4</b>			
Athletic Director	\$ 222,218	1.5	\$ 132,077	1.0		
Athletic Training	154,731	1.0	146,082	1.1		
Athletics - Men	782,021	5.3	751,071	5.6		
Athletics - Women	528,122	3.6	513,361	3.9		
Total Athletics	1,687,092	11.4	1,542,591	11.6		
Institutional Support President's Office	591,576	4.0	429,464	3.2		
Advancement and Alumni Office	428,572	2.9	362,200	2.7		
Publicity Office	292,044	2.0	286,837	2.1		
Business Office	225,479	1.5	227,116	1.7		
Post Office	32,318	0.2	23,250	0.2		
Information Systems	506,402	3.4	336,585	2.5		
Insurance	371,675	2.5	383,033	2.9		
Tuition Remission	141,962	1.0	104,968	0.8		
ACCK Administration	134,637	0.9	93,360	0.7		
General	284,776	1.9	159,996	1.2		
Total Institutional Support	3,009,441	20.3	2,406,809	18.0		
Maintananae and Hillitiae						
Maintenance and Utilities	000 400	E A	027 400	7.0		
Maintenance Department	808,492 806,677	5.4 5.4	927,490 761,763	7.0 5.7		
Depreciation Utilities			290,127	2.2		
Total Maintenance and Utilities	286,427 1,901,596	1.9 12.7	1,979,380	14.9		
Total Maintenance and Othities	1,901,590	12.7	1,979,360	14.9		
Other Expenses						
Annuity Interest	15,962	0.1	21,369	0.2		
Bond Interest	253,750	1.7_	270,349	2.0		
Total Other Expenses	269,712	1.8	291,718	2.2		
Total Educational and General	12,367,178	83.5	11,584,795	86.9		
Auxiliary Enterprises Housing System						
Apartments	118,560	8.0	137,225	1.0		
Dormitories and Related Facilities	680,384	4.6	523,481	4.0		
Shriwise Dining Hall	1,126,476	7.6	1,065,561	8.0		
Bookstore	230,298	1.6				
Total Auxiliary Enterprises	2,155,718	14.6	1,726,267	13.0		
Total Expenses	14,522,896	98.1	13,311,062	99.9		

Salina, Kansas

Schedule 1 (Contd.)

	Year Ended June 30,					
	20	12	20	11		
	Amount	Amount as a Percentage of Operations Funding	Amount	Amount as a Percentage of Operations Funding		
Total Change in Unrestricted Net Assets Available for Operations Excluding Capital Projects	\$ 335,132	1.9	\$ 9,450	0.1		
Capital Project Transactions Transfers Property, plant and equipment Bond principal payment Net Capital Project Transactions	(32,599) (405,000) (437,599)	(0.2) (2.7) (2.9)	81,347 (385,000) (303,653)	0.6 (2.9) (2.3)		
Total Change in Unrestricted Net Assets (Deficit) Available for Operations Including Capital Projects	(102,467)	(1.0)	(294,203)	(2.2)		
Unrestricted Net Assets Available for Operations, Beginning of Year	3,045,313		3,339,516			
Unrestricted Net Assets Available for Operations, End of Year	\$ 2,942,846		\$ 3,045,313			

Salina, Kansas

Schedule 2

#### **SCHEDULE OF AGENCY FUNDS**

<u>Fund</u>	Balance June 30, 2011	Receipts	Disbursements	Balance June 30, 2012
Accounting Club	\$ 510	\$ 115	\$ 46	\$ 579
Addictions Grant #2	16,979	506	150	17,335
Addictions Seminar	8,278	248	-	8,526
Alpha Chi	1,758	2,593	3,765	586
Alumni Association	19,378	9,075	12,931	15,522
Ambassadors	1,022	31	-	1,053
Art Club	633	239	244	628
Art Department	307	2,495	-	2,802
Astronomy Club	-	505	_	505
Athletic Training Club	904	20	350	574
Athletic Training Department	849	1,050	1,117	782
Athletic Hall of Fame	2,020	61	· -	2,081
Band	(313)	1,960	1,023	624
Beta Beta Beta	23	620	, -	643
Biology Club	189	633	522	300
Booster Club - Athletic	5,733	159,528	119,927	45,334
Business Club	1,682	50	-	1,732
Center for Church Leadership	(8,062)	25,540	18,808	(1,330)
Center for Teaching Excellence	-	1,389	-	1,389
Chi Alpha	2	(1)	42	(41)
Class 2011 - Flags	-	25	25	-
College Music Educators	23	1	-	24
College Society for Gamers	84	3	-	87
Computer Club	386	398	1,553	(769)
Corpus Juris Club	452	483	417	518
CMENC	402	4,960	2,641	2,721
Crusade for Christ	25	1	-	26
Drama Club	90	344	241	193
Dudley Emergency	2,516	27	-	2,543
Fellowship of Christian Athletes	(48)	48	-	-
Flower Fund	174	283	36	421
Geology Club	5,580	167	-	5,747
Golf Tour - Coyotes	1,556	46	30	1,572
HPER Club	4,078	1,298	4,656	720
HPER Equipment Fund	-	10,710	-	10,710
International Club	566	617	600	583
KS Association of Historians	- 0.007	3,392	3,392	- 205
KWU Academic Dean	2,627	78 777	-	2,705
KWU Chemistry Club	570	777	850	497
KWU Choir	3,076	7,963	10,334	705
KWU Ham Radio Club	253	227	-	480
KWU Psychology Club	(14)	316	-	302
KWU Symphony Opera	(1,917)	1,917	-	- 2 240
Language Math Department	2,243	67 25	-	2,310
Math Department	819 054	25 20	-	844
Medical Health Association	954	29	-	983
Microburst Club	(2)	-	-	(2)

Salina, Kansas

Schedule 2 (Contd.)

#### **SCHEDULE OF AGENCY FUNDS**

	alance une 30,				Balance une 30,
<u>Fund</u>	2011	 Receipts	Disk	oursements	 2012
Miscellaneous	\$ 8,236	\$ (2,381)	\$	-	\$ 5,855
Music Booster Club	341	111		-	452
Music Internship	6,342	179		1,080	5,441
Newman Club	72	2		-	74
Night with the Yotes	-	16,662		16,707	(45)
Nursing Program Fund	3,158	1,677		4,681	154
Outdoor Adventure Club	447	13		-	460
Phi Alpha Theta	108	1,308		1,395	21
Pi Kappa Delta	7,402	30,695		27,002	11,095
Poker Club	152	131		-	283
Republican Students	235	7		-	242
Richards Lecture Series	8,684	2,199		-	10,883
SNEA	515	578		729	364
Society of Physics	317	875		456	736
Solid Waste Venture Grant	-	1,332		601	731
Staff Flower Fund	268	8		50	226
Strings Program	231	2,060		1,388	903
Student Nursing Organization	3,167	547		1,225	2,489
Student Technology Association	2,190	127		-	2,317
Theophils Club	(460)	1,504		643	401
U.S. Treasury Fund	1,835	8,352,771		8,352,726	1,880
UMHMF Nurse	6,314	-		6,035	279
UUMC Concert Series	(640)	727		87	-
Women's Auxiliary	2,212	1,608		40	3,780
Woodworth Fellowship	18,369	29,155		25,875	21,649
Writers' Guild	68	1		43	26
VITA Grant	-	11,045		8,479	2,566
Volunteer Connection Grant	 (71)	 18,420		19,752	 (1,403)
Totals	\$ 145,877	\$ 8,712,220	\$	8,652,694	\$ 205,403

# SCHEDULE OF RETIRED SENIOR VOLUNTEER PROGRAM REVENUES AND EXPENSES

	Year Ended June 30,			
	2012	2011		
Revenues	Ф 40.004	Ф <b>54</b> 000		
United Way	\$ 43,621	\$ 51,683		
ACTION Grant	22,993	62,166		
Other grants	10,897	5,711		
Miscellaneous		30,272		
Total Revenues	77,511	149,832		
Expenses				
Salaries	77,294	76,241		
Benefits	22,502	21,290		
Supplies	1,896	1,051		
Postage	322	413		
Telephone	1,826	2,172		
Dues	205	88		
Repairs and maintenance	-	160		
Printing	348	585		
Advertising	-	151		
Travel and vehicle	6,255	3,599		
Meals and lodging	, 51	1,757		
Education	-	55		
Rent	8,767	8,767		
Contract services	, 179	490		
Computer service	-	988		
Special events	1,330	1,398		
Insurance	3,013	2,115		
Miscellaneous	5,025			
Total Expenses	129,013	121,320		
Excess (Deficit) of Revenues over Expenses	(51,502)	28,512		
Beginning Net Assets	112,798	84,286		
Ending Net Assets	\$ 61,296	\$ 112,798		

# SCHEDULE OF KANSAS WESLEYAN FOUNDATION ASSETS AND DISTRIBUTIONS

	Year Ended June 30,		
	2012	2011	
Assets Managed Under Agency Agreements Greater Salina Community Foundation Waddell & Reed Advantage Trust Company UMB Bank, N.A. Bank of America, N.A. Sunflower Bank, N.A. Total Assets Managed Under Agency Agreements Less: Amounts due Kansas Wesleyan University Net Assets Managed Under Agency Agreements	\$ 14,537 48,015 3,073,908 4,387,565 3,596,423 3,764,279 14,884,727 (1,363,686) 13,521,041	\$ 15,358 46,757 3,071,230 4,414,284 3,660,427 3,756,289 14,964,345 (1,724,060) 13,240,285	
Assets Held Under Beneficial Interest in Perpetual Trusts Hupfer, Warren and Irene Litowich, Helen Mall, William Muir, John B. Remiatte, Kittie Rice, A.J. Spurrier, Edna Tinkler, W.O. and Julie Ann Vanier, John J. Ward, Ruth E. Woodworth, G. Walter Young, W. Harold Total Assets Held Under Beneficial Interest in Perpetual Trusts	236,193 438,534 167,247 834,182 388,982 1,999,820 294,002 509,433 596,328 327,168 1,110,878 408,131 7,310,898	240,582 469,582 167,580 694,822 400,086 2,003,155 306,010 530,910 604,839 343,940 1,179,944 419,617 7,361,067	
Assets Held in Charitable Remainder Trust Olson, Dale C. and Marceline L.	226,304	241,421	
Other Assets Gillispie Land and Building Total Net Assets	52,606 \$ 21,110,849	52,606 \$ 20,895,379	
Net Assets Released from Restrictions Distributions for operations Distributions for scholarships Distributions for restricted purpose expenses Total Net Assets Released from Restrictions  Total Distributions	\$ 124,831 424,046 174,305 723,182 \$ 723,182	\$ 76,778 387,146 150,478 614,402 \$ 614,402	